



## Ontario Association of Fire Chiefs Industry Committee Meeting Minutes

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*The Ontario Association of Fire Chief's mission is to lead innovation and excellence in public and life safety. Our vision is to inspire and influence a safer Ontario.*

*DEI vision: That every fire department in Ontario is equitable, inclusive, and reflects the diversity of the community they serve.*

**June 27, 2022 @ 12:00**

Zoom Meeting

<https://us06web.zoom.us/j/81179022101?pwd=V2RIYitDbzVRNpKdHZZZdXV5Wk9ZQT09>

Meeting ID: 811 7902 2101

Passcode# 005760

**Attendees:** Jeremy Inglis, Dave Dawson, Don Kruger, Todd Finnie, Emily Patten, Steve Rittenhouse, Anthony DeAngelis, Rob Anselmi, Dan Stone, Mark Pankhurst, Kris Newton

**Regrets:** Brent Thomas, Trevor Picard

**Minute Taker:** Mark Tishman

### 1. Chair's Welcome

- The chair welcomed and thanked everyone for coming.
- Mike Matthews retired on June 8, 2022 and will need to be replaced.
- There are a couple action items to help with the survey so we can get it out over the summer period to have data for the fall. There will likely not be summer meetings.

### 2. Agenda Additions

**Motion:** To approve the agenda as written.

**Moved by:** Dan Stone

**Seconded by:** Emily Patten

**Carried**

### 3. Declaration of Conflict of Interest

- None.



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### 4. Approval of Previous Minutes – May 30, 2022

**Motion:** To approve the May 30, 2022 meeting minutes as written

**Moved by:** Don Kruger

**Seconded by:** Todd Finnie

**Carried**

### 5. Business from Previous Minutes

- We have added a sync link for procurement bylaws for members to contribute over the summer.

<https://ln5.sync.com/dl/dd86c3770/pgq9k9s2-3hrdtzh7-ru59fijy-gbevr6cm>

**Action item:** Staff to send a members communication request to add procurement bylaws.

- The chair is working to have a procurement group make a presentation to discuss concerns on the procurement side
- Industry partners to draft question you want asked to help with the survey. Dan Stone offered to take the lead on this.
- The deadline to submit questions is July 22<sup>nd</sup>.

### 6. Vendor Meeting Update

- It was a good meeting and heard conflicting responses. Most liked the cocktail hour at the trade show. There were some conflicts over trade show with speakers. We are cognizant over not having as much overlap and will continue to have more dialogue.
- Spoke of potentially moving venues. Consensus was to fine tune and keep it going.
- Due to conflicting comments, there will be joint meetings with the industry and events committees.

### 7. Fire Chiefs Survey – Vendors/Suppliers to provide sample questions

- Spoke to this previously. Provide questions to staff.

### 8. Supply Chain Issues

- Everyone seems to be encountering supply chain issues. We might need to remind everyone about this in the fall.
- Not seeing any improvements and more products are having shortfalls.



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- The 9 shipping companies that ship out of China have merged to 3 companies and now have a monopoly. This means product out of China (non-finished goods) will be more expensive. Home Depot bought their own ships to get product from China. Were a small niche market, so this could be big.
- Suppliers are seeing increases and trucks going up 6-8% in June alone (not including previous increases). RFP delivery dates are now over 700 days up from 400 days.
- Some manufacturers have decided instead of sourcing offshore looking to bring things back in-house, but this is expensive and takes time to set up.
- The issue is that price quotes are only good for like 30 days and Toronto never decides something that quick. Exchange rate is also an issue.
- Dave Dawson left the meeting.
- Starting to hear concerns over people walking away from contracts, on both sides.

### 9. Roundtable

- No discussion.

### 10. Next Meeting

- September 26, 2022 @ 12:00 pm
- Hoping to invite procurement specialists to present.

### 11. Adjournment

- Don Kruger moved to adjourn the meeting at 12:31 pm, seconded by Todd Finnie.